

***Premium Rate Increase History Section***  
***Nationwide Premium Rate Increase History Section - Companies Offering New Business In California***  
***LTC Rate History Information for: John Hancock Life Insurance Company***

<i>Company Name</i>	<i>Policy Form</i>	<i>Date Sold</i>	<i>Company From Which Policy Form Was Acquired</i>	<i>Date Acquired</i>	<i>Policy Type</i>	<i>Policy Category</i>	<i>Sold In California</i>	<i>Sold In Other States</i>	<i>Rate Increase Requested</i>	<i>Rate Increased Approved</i>	<i>Date Rate Increase Approved</i>	<i>Date Increased Was Issued To Policy Holders</i>
John Hancock Life Insurance Company	LTC-91	7/8/1991			Individual	COMP-NTQ		AK	13%	13%	7/8/2008	
John Hancock Life Insurance Company	LTC-94	1/24/1994			Individual	COMP-NTQ		AK	13%	13%	7/8/2008	
John Hancock Life Insurance Company	LTC-96	8/12/1996			Individual	COMP-NTQ		AK	13%	13%	7/8/2008	
John Hancock Life Insurance Company	LTC-96CL	8/12/1996			Individual	COMP-NTQ		AK	13%	13%	7/8/2008	
John Hancock Life Insurance Company	LTC-91	10/17/1991			Individual	COMP-NTQ		AL	13%	13%	6/3/2008	
John Hancock Life Insurance Company	LTC-94	1/18/1994			Individual	COMP-NTQ		AL	13%	13%	6/3/2008	
John Hancock Life Insurance Company	LTC-91	11/6/1991			Individual	COMP-NTQ		AR	13%	13%	6/11/2008	
John Hancock Life Insurance Company	LTC-94 AR	2/17/1994			Individual	COMP-NTQ		AR	13%	13%	6/11/2008	
John Hancock Life Insurance Company	LTC-96 AR	9/6/1996			Individual	COMP-NTQ		AR	13%	13%	6/11/2008	
John Hancock Life Insurance Company	LTC-96CL AR	9/6/1996			Individual	COMP-NTQ		AR	13%	13%	6/11/2008	
John Hancock Life Insurance Company	LTC-91 simple inflation n/a after 12/7/92	10/26/1991			Individual	COMP-NTQ		AZ	13%	13%	7/31/2008	

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John Hancock Life Insurance Company	LTC-94	4/20/1994			Individual	COMP-NTQ		AZ	13%		13% 7/31/2008	
John Hancock Life Insurance Company	LTC-96 AZ	8/12/1996			Individual	COMP-NTQ		AZ	13%		13% 7/31/2008	
John Hancock Life Insurance Company	LTC-96CL AZ	9/6/1996			Individual	COMP-NTQ		AZ	13%		13% 7/31/2008	
John Hancock Life Insurance Company	LTC-94	2/16/1994			Individual	COMP-NTQ		CO	13%			
John Hancock Life Insurance Company	LTC-96	8/12/1996			Individual	COMP-NTQ		CO	13%			
John Hancock Life Insurance Company	LTC-96BC CO	2/27/1997			Individual	COMP-NTQ		CO	13%			
John Hancock Life Insurance Company	LTC-96CL	8/12/1996			Individual	COMP-NTQ		CO	13%			
John Hancock Life Insurance Company	LTC-96ST CO	8/12/1996			Individual	COMP-NTQ		CO	13%			
John Hancock Life Insurance Company	LTC-CO-91	9/5/1991			Individual	COMP-NTQ		CO	13%			
John Hancock Life Insurance Company	LTC-94 CT	1/18/1994			Individual	COMP-NTQ		CT	13%			
John Hancock Life Insurance Company	LTC-94 CT 9/94	9/30/1994			Individual	COMP-NTQ		CT	13%			
John Hancock Life Insurance Company	LTC-CT-91	10/17/1991			Individual	COMP-NTQ		CT	13%			
John Hancock Life Insurance Company	LTC-CT-91-RWJ	10/17/1991			Individual	COMP-NTQ		CT	13%			

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John Hancock Life Insurance Company	LTC-CT-91-RWJ 9/94	10/17/1991			Individual	COMP-NTQ		CT	13%			
John Hancock Life Insurance Company	LTC-91	9/6/1991			Individual	COMP-NTQ		DC	13%			
John Hancock Life Insurance Company	LTC-94	1/18/1994			Individual	COMP-NTQ		DC	13%			
John Hancock Life Insurance Company	LTC-96	9/6/1996			Individual	COMP-NTQ		DC	13%			
John Hancock Life Insurance Company	LTC-96CL	9/6/1996			Individual	COMP-NTQ		DC	13%			
John Hancock Life Insurance Company	LTC-94DE	9/24/1993			Individual	COMP-NTQ		DE	13%			
John Hancock Life Insurance Company	LTC-DE-91	8/23/1991			Individual	COMP-NTQ		DE	13%			
John Hancock Life Insurance Company	LTC-DE-91*	4/1/1993			Individual	COMP-NTQ		DE	13%			
John Hancock Life Insurance Company	LTC-96 FL 9/96	12/23/1996			Individual	COMP-NTQ		FL	13%			
John Hancock Life Insurance Company	LTC-FL-91 annual indexed inf available 7/28/93	11/6/1991			Individual	COMP-NTQ		FL	13%			
John Hancock Life Insurance Company	LTC-NB-FL-91	6/1/1993			Individual	COMP-NTQ		FL	13%			
John Hancock Life Insurance Company	LTC-94 GA	9/1/1994			Individual	COMP-NTQ		GA	13%			

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John Hancock Life Insurance Company	LTC-GA-91 D, E, G	10/10/1991			Individual	COMP-NTQ		GA	13%			
John Hancock Life Insurance Company	LTC-94 HI	10/9/1991			Individual	COMP-NTQ		HI	13%			
John Hancock Life Insurance Company	LTC-96 HI	9/20/1996			Individual	COMP-NTQ		HI	13%			
John Hancock Life Insurance Company	LTC-96CL HI	9/20/1996			Individual	COMP-NTQ		HI	13%			
John Hancock Life Insurance Company	LTC-HA-91	10/9/1991			Individual	COMP-NTQ		HI	13%			
John Hancock Life Insurance Company	LTC-91	10/30/1991			Individual	COMP-NTQ		IA	13%			
John Hancock Life Insurance Company	LTC-94 IA	1/18/1994			Individual	COMP-NTQ		IA	13%			
John Hancock Life Insurance Company	LTC-94 IA 6/95	2/18/1994			Individual	COMP-NTQ		IA	13%			
John Hancock Life Insurance Company	LTC-ID-91	10/21/1991			Individual	COMP-NTQ		ID	13%			
John Hancock Life Insurance Company	LTC-94 IL	9/30/1993			Individual	COMP-NTQ		IL	13%		13% 7/2/2008	
John Hancock Life Insurance Company	LTC-96 IL	9/16/1996			Individual	COMP-NTQ		IL	13%		13% 7/2/2008	
John Hancock Life Insurance Company	LTC-96CL IL	9/16/1996			Individual	COMP-NTQ		IL	13%		13% 7/2/2008	
John Hancock Life Insurance Company	LTC-IL-91	8/16/1991			Individual	COMP-NTQ		IL	13%		13% 7/2/2008	

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John Hancock Life Insurance Company	LTC-91	9/27/1991			Individual	COMP-NTQ		IN		13%		
John Hancock Life Insurance Company	LTC-IN-91	4/7/1993			Individual	COMP-NTQ		IN		13%		
John Hancock Life Insurance Company	LTC-IN-91-2	6/28/1993			Individual	COMP-NTQ		IN		13%		
John Hancock Life Insurance Company	LTC-KS-91	2/23/1992			Individual	COMP-NTQ		KS		13%		
John Hancock Life Insurance Company	LTC-91	7/16/1991			Individual	COMP-NTQ		KY		13%		
John Hancock Life Insurance Company	LTC-94 KY	1/18/1994			Individual	COMP-NTQ		KY		13%		
John Hancock Life Insurance Company	LTC-96 KY	10/7/1996			Individual	COMP-NTQ		KY		13%		
John Hancock Life Insurance Company	LTC-96CL KY	10/7/1996			Individual	COMP-NTQ		KY		13%		
John Hancock Life Insurance Company	LTC-91	7/16/1991			Individual	COMP-NTQ		LA		13%		
John Hancock Life Insurance Company	LTC-94	1/18/1994			Individual	COMP-NTQ		LA		13%		
John Hancock Life Insurance Company	LTC-94 MA2	1/18/1994			Individual	COMP-NTQ		MA		13%		
John Hancock Life Insurance Company	LTC-96 MA 9/96	11/20/1996			Individual	COMP-NTQ		MA		13%		
John Hancock Life Insurance Company	LTC-96CL MA 9/96	11/20/1996			Individual	COMP-NTQ		MA		13%		

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John Hancock Life Insurance Company	LTC-MA-91	10/2/1991			Individual	COMP-NTQ		MA	13%			
John Hancock Life Insurance Company	LTC-94 MD	1/18/1994			Individual	COMP-NTQ		MD	13%			
John Hancock Life Insurance Company	LTC-94-MD 9/94	9/1/1994			Individual	COMP-NTQ		MD	13%			
John Hancock Life Insurance Company	LTC-MD-91	10/16/1991			Individual	COMP-NTQ		MD	13%			
John Hancock Life Insurance Company	LTC-MD-91-2	10/1/1993			Individual	COMP-NTQ		MD	13%			
John Hancock Life Insurance Company	LTC-ME-91	3/3/1992			Individual	COMP-NTQ		ME	13%			
John Hancock Life Insurance Company	LTC-96	8/12/1996			Individual	COMP-NTQ		MI	13%		13% 7/23/2008	
John Hancock Life Insurance Company	LTC-96CL	8/12/1996			Individual	COMP-NTQ		MI	13%		13% 7/23/2008	
John Hancock Life Insurance Company	LTC-MI-91	9/23/1991			Individual	COMP-NTQ		MI	13%		13% 7/23/2008	
John Hancock Life Insurance Company	LTC-96 MN 9/96	12/31/1996			Individual	COMP-NTQ		MN	13%			
John Hancock Life Insurance Company	LTC-MN-91D	10/5/1992			Individual	COMP-NTQ		MN	13%			
John Hancock Life Insurance Company	LTC-MN-91D 9/95	10/23/1995			Individual	COMP-NTQ		MN	13%			
John Hancock Life Insurance Company	LTC-MN-91D-A 9/95	10/23/1995			Individual	COMP-NTQ		MN	13%			

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John Hancock Life Insurance Company	LTC-MN-91E	10/5/1992			Individual	COMP-NTQ		MN	13%			
John Hancock Life Insurance Company	LTC-MN-91E 9/95	10/23/1995			Individual	COMP-NTQ		MN	13%			
John Hancock Life Insurance Company	LTC-MN-91E-A 9/95	10/23/1995			Individual	COMP-NTQ		MN	13%			
John Hancock Life Insurance Company	LTC-MN-91G	10/5/1992			Individual	COMP-NTQ		MN	13%			
John Hancock Life Insurance Company	LTC-MN-91G 9/95	10/23/1995			Individual	COMP-NTQ		MN	13%			
John Hancock Life Insurance Company	LTC-MN-91G-A 9/95	10/23/1995			Individual	COMP-NTQ		MN	13%			
John Hancock Life Insurance Company	LTC-94	1/18/1994			Individual	COMP-NTQ		MO	13%		13% 7/14/2008	
John Hancock Life Insurance Company	LTC-96 MO	8/27/1996			Individual	COMP-NTQ		MO	13%		13% 7/14/2008	
John Hancock Life Insurance Company	LTC-96CL MO	8/27/1996			Individual	COMP-NTQ		MO	13%		13% 7/14/2008	
John Hancock Life Insurance Company	LTC-MO-91	7/24/1991			Individual	COMP-NTQ		MO	13%		13% 7/14/2008	
John Hancock Life Insurance Company	LTC-94 MS	1/18/1994			Individual	COMP-NTQ		MS	13%			
John Hancock Life Insurance Company	LTC-96 MS	9/6/1996			Individual	COMP-NTQ		MS	13%			
John Hancock Life Insurance Company	LTC-96CL MS	9/6/1996			Individual	COMP-NTQ		MS	13%			

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John Hancock Life Insurance Company	LTC-MS-91	8/6/1991			Individual	COMP-NTQ		MS	13%			
John Hancock Life Insurance Company	LTC-91	12/19/1991			Individual	COMP-NTQ		MT	13%			
John Hancock Life Insurance Company	LTC-94 MT	1/18/1994			Individual	COMP-NTQ		MT	13%			
John Hancock Life Insurance Company	LTC-96 MT	9/6/1996			Individual	COMP-NTQ		MT	13%			
John Hancock Life Insurance Company	LTC-96CL MO	9/6/1996			Individual	COMP-NTQ		MT	13%			
John Hancock Life Insurance Company	LTC-94 NC	1/11/1994			Individual	COMP-NTQ		NC	13%		13% 8/13/2008	
John Hancock Life Insurance Company	LTC-96 NC	9/16/1996			Individual	COMP-NTQ		NC	13%		13% 8/13/2008	
John Hancock Life Insurance Company	LTC-96CL NC	9/16/1996			Individual	COMP-NTQ		NC	13%		13% 8/13/2008	
John Hancock Life Insurance Company	LTC-NC-91	11/15/1991			Individual	COMP-NTQ		NC	13%		13% 8/13/2008	
John Hancock Life Insurance Company	LTC-NC-91 5/93	7/27/1993			Individual	COMP-NTQ		NC	13%		13% 8/13/2008	
John Hancock Life Insurance Company	LTC-NC-91 6/93	7/30/1993			Individual	COMP-NTQ		NC	13%		13% 8/13/2008	
John Hancock Life Insurance Company	LTC-ND-91	12/23/1991			Individual	COMP-NTQ		ND	13%		13% 7/21/2008	
John Hancock Life Insurance Company	LTC-94	1/18/1994			Individual	COMP-NTQ		NE	13%			

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John Hancock Life Insurance Company	LTC-96	8/12/1996			Individual	COMP-NTQ		NE		13%		
John Hancock Life Insurance Company	LTC-96CL	8/12/1996			Individual	COMP-NTQ		NE		13%		
John Hancock Life Insurance Company	LTC-NE-91	11/15/1991			Individual	COMP-NTQ		NE		13%		
John Hancock Life Insurance Company	LTC-NH-91	9/16/1991			Individual	COMP-NTQ		NH		13%		
John Hancock Life Insurance Company	LTC-NJ-91	4/16/1992			Individual	COMP-NTQ		NJ		13%		
John Hancock Life Insurance Company	LTC-94 NM	1/18/1994			Individual	COMP-NTQ		NM		13%		
John Hancock Life Insurance Company	LTC-96 NM	9/30/1996			Individual	COMP-NTQ		NM		13%		
John Hancock Life Insurance Company	LTC-96CL NM	9/30/1996			Individual	COMP-NTQ		NM		13%		
John Hancock Life Insurance Company	LTC-NM-91	9/5/1991			Individual	COMP-NTQ		NM		13%		
John Hancock Life Insurance Company	LTC-91	7/16/1991			Individual	COMP-NTQ		NV		13%		
John Hancock Life Insurance Company	LTC-94	1/18/1994			Individual	COMP-NTQ		NV		13%		
John Hancock Life Insurance Company	LTC-96	8/12/1996			Individual	COMP-NTQ		NV		13%		
John Hancock Life Insurance Company	LTC-96CL	8/12/1996			Individual	COMP-NTQ		NV		13%		

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John Hancock Life Insurance Company	LTC-94 NY	2/24/1994			Individual	COMP-NTQ		NY	13%			
John Hancock Life Insurance Company	LTC-NY-91	12/23/1991			Individual	COMP-NTQ		NY	13%			
John Hancock Life Insurance Company	LTC-NY-91-RWJ	3/25/1993			Individual	COMP-NTQ		NY	13%			
John Hancock Life Insurance Company	LTC-NY-91-RWJ 3/95	6/29/1995			Individual	COMP-NTQ		NY	13%			
John Hancock Life Insurance Company	LTC-94 OH	1/18/1994			Individual	COMP-NTQ		OH	13%			
John Hancock Life Insurance Company	LTC-94 OH 12/94	6/5/1995			Individual	COMP-NTQ		OH	13%			
John Hancock Life Insurance Company	LTC-96 OH	9/16/1996			Individual	COMP-NTQ		OH	13%			
John Hancock Life Insurance Company	LTC-96CL OH	9/16/1996			Individual	COMP-NTQ		OH	13%			
John Hancock Life Insurance Company	LTC-OH-91	9/12/1991			Individual	COMP-NTQ		OH	13%			
John Hancock Life Insurance Company	LTC-94OK	1/18/1994			Individual	COMP-NTQ		OK	13%			
John Hancock Life Insurance Company	LTC-96 OK	9/30/1996			Individual	COMP-NTQ		OK	13%			
John Hancock Life Insurance Company	LTC-96CL OK	9/30/1996			Individual	COMP-NTQ		OK	13%			
John Hancock Life Insurance Company	LTC-OK-91	7/22/1991			Individual	COMP-NTQ		OK	13%			

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John Hancock Life Insurance Company	LTC-OK-91-2	7/16/1993			Individual	COMP-NTQ		OK	13%			
John Hancock Life Insurance Company	LTC-OR-91	1/7/1992			Individual	COMP-NTQ		OR	13%			
John Hancock Life Insurance Company	LTC-94 PA	6/22/1994			Individual	COMP-NTQ		PA	13%		13% 8/1/2008	
John Hancock Life Insurance Company	LTC-94 PA 2/95	2/28/1995			Individual	COMP-NTQ		PA	13%		13% 8/1/2008	
John Hancock Life Insurance Company	LTC-94 PA 2/95	2/8/1995			Individual	COMP-NTQ		PA	13%		13% 8/1/2008	
John Hancock Life Insurance Company	LTC-PA-91	10/23/1991			Individual	COMP-NTQ		PA	13%		13% 8/1/2008	
John Hancock Life Insurance Company	LTC-94	1/18/1994			Individual	COMP-NTQ		RI	13%			
John Hancock Life Insurance Company	LTC-RI-91	11/26/1991			Individual	COMP-NTQ		RI	13%			
John Hancock Life Insurance Company	LTC-94 SC	4/3/1995			Individual	COMP-NTQ		SC	13%			
John Hancock Life Insurance Company	LTC-SC-91D,E, G	11/27/1991			Individual	COMP-NTQ		SC	13%			
John Hancock Life Insurance Company	LTC-94 SD	1/18/1994			Individual	COMP-NTQ		SD	13%			
John Hancock Life Insurance Company	LTC-SD-91	12/13/1991			Individual	COMP-NTQ		SD	13%			
John Hancock Life Insurance Company	LTC-94 TN	10/7/1993			Individual	COMP-NTQ		TN	13%			

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John Hancock Life Insurance Company	LTC-TN-91	8/28/1991			Individual	COMP-NTQ		TN		13%		
John Hancock Life Insurance Company	LTC-94D	5/19/1997			Individual	COMP-NTQ		TX		11%		
John Hancock Life Insurance Company	LTC-94TX	5/19/1997			Individual	COMP-NTQ		TX		11%		
John Hancock Life Insurance Company	LTC-96TX	5/13/1996			Individual	COMP-NTQ		TX		11%		
John Hancock Life Insurance Company	LTC-TX-91	9/3/1991			Individual	COMP-NTQ		TX		11%		
John Hancock Life Insurance Company	LTC-TX-91-2	9/1/1992			Individual	COMP-NTQ		TX		11%		
John Hancock Life Insurance Company	LTC-91	12/11/1991			Individual	COMP-NTQ		UT		13%		
John Hancock Life Insurance Company	LTC-91+ UT Page	1/16/1993			Individual	COMP-NTQ		UT		13%		
John Hancock Life Insurance Company	LTC-94	1/18/1994			Individual	COMP-NTQ		UT		13%		
John Hancock Life Insurance Company	LTC-94 VA	1/18/1994			Individual	COMP-NTQ		VA		13%		
John Hancock Life Insurance Company	LTC-VA-91	10/3/1991			Individual	COMP-NTQ		VA		13%		
John Hancock Life Insurance Company	LTC-91	11/26/1991			Individual	COMP-NTQ		VT		13%		
John Hancock Life Insurance Company	LTC-94 VT	1/18/1994			Individual	COMP-NTQ		VT		13%		

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John Hancock Life Insurance Company	LTC-96	9/16/1996			Individual	COMP-NTQ		VT		13%		
John Hancock Life Insurance Company	LTC-96CL	9/16/1996			Individual	COMP-NTQ		VT		13%		
John Hancock Life Insurance Company	LTC-94 WA	5/27/1994			Individual	COMP-NTQ		WA		13%		
John Hancock Life Insurance Company	LTC-94 WA 12/95	7/19/1994			Individual	COMP-NTQ		WA		13%		
John Hancock Life Insurance Company	LTC-WA-91	10/10/1991			Individual	COMP-NTQ		WA		13%		
John Hancock Life Insurance Company	LTC-94 WI	4/25/1994			Individual	COMP-NTQ		WI		13%		
John Hancock Life Insurance Company	LTC-96 WI	9/1/1996			Individual	COMP-NTQ		WI		13%		
John Hancock Life Insurance Company	LTC-96CL WI	8/28/1997			Individual	COMP-NTQ		WI		13%		
John Hancock Life Insurance Company	LTC-WI-91	10/14/1991			Individual	COMP-NTQ		WI		13%		
John Hancock Life Insurance Company	LTC-91	1/10/1992			Individual	COMP-NTQ		WV		13%		
John Hancock Life Insurance Company	LTC-94	1/18/1994			Individual	COMP-NTQ		WV		13%		
John Hancock Life Insurance Company	LTC-96	9/30/1996			Individual	COMP-NTQ		WV		13%		
John Hancock Life Insurance Company	LTC-96CL	9/30/1996			Individual	COMP-NTQ		WV		13%		

*Nationwide Premium Rate Increase History Section - Companies Offering New Business In California*

<i>Company Name</i>	<i>Policy Form</i>	<i>Date Sold</i>	<i>Company From Which Policy Form Was Acquired</i>	<i>Date Acquired</i>	<i>Policy Type</i>	<i>Policy Category</i>	<i>Sold In California</i>	<i>Sold In Other States</i>	<i>Rate Increase Requested</i>	<i>Rate Increased Approved</i>	<i>Date Rate Increase Approved</i>	<i>Date Increased Was Issued To Policy Holders</i>
John Hancock Life Insurance Company	LTC-91	8/5/1991			Individual	COMP-NTQ		WY	13%	13%	7/8/2008	
John Hancock Life Insurance Company	LTC-94	1/18/1994			Individual	COMP-NTQ		WY	13%	13%	7/8/2008	
John Hancock Life Insurance Company	LTC-96 WY	9/6/1996			Individual	COMP-NTQ		WY	13%	13%	7/8/2008	
John Hancock Life Insurance Company	LTC-96CL WY	9/6/1996			Individual	COMP-NTQ		WY	13%	13%	7/8/2008	
John Hancock Life Insurance Company	LTC-WY-91	8/10/1993			Individual	COMP-NTQ		WY	13%	13%	7/8/2008	
John Hancock Life Insurance Company	LTC-94 CARWJ	7/13/1994			Individual	COMP-NTQ	CA		13%			
John Hancock Life Insurance Company	LTC-95 CA	1/1/1997			Individual	COMP-NTQ	CA		13%			
John Hancock Life Insurance Company	LTC-96 CA	1/1/1997			Individual	COMP-NTQ	CA		13%			
John Hancock Life Insurance Company	LTC-CA-91	9/25/1991			Individual	COMP-NTQ	CA		13%			
John Hancock Life Insurance Company	LTC-CA-91-2	2/25/1993			Individual	COMP-NTQ	CA		13%			
John Hancock Life Insurance Company	LTC-CA-93	6/18/1993			Individual	COMP-NTQ	CA		13%			
John Hancock Life Insurance Company	LTC-NTQ CA 3/98	8/31/1998			Individual	COMP-NTQ	CA		13%			
John Hancock Life Insurance Company	LTC2000 AK 4/00	1/10/2001			Individual	COMP-TQ		AK	13%	13%	7/8/2008	

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John Hancock Life Insurance Company	LTC-96 9/96	1/1/1997			Individual	COMP-TQ		AK	13%	13%	7/8/2008	
John Hancock Life Insurance Company	LTC-96CL 9/96	1/1/1997			Individual	COMP-TQ		AK	13%	13%	7/8/2008	
John Hancock Life Insurance Company	LTC-96 9/96	1/1/1997			Individual	COMP-TQ		AL	13%	13%	6/3/2008	
John Hancock Life Insurance Company	LTC-96CL 9/96	12/12/1996			Individual	COMP-TQ		AL	13%	13%	6/3/2008	
John Hancock Life Insurance Company	LTC2000 4/00	1/10/2001			Individual	COMP-TQ		AR	13%	13%	6/11/2008	
John Hancock Life Insurance Company	LTC-96 AR 9/96	6/24/1997			Individual	COMP-TQ		AR	13%	13%	6/11/2008	
John Hancock Life Insurance Company	LTC-96CL AR 9/96	5/5/1997			Individual	COMP-TQ		AR	13%	13%	6/11/2008	
John Hancock Life Insurance Company	LTC2000 AZ 4/00	1/10/2001			Individual	COMP-TQ		AZ	13%	13%	7/31/2008	
John Hancock Life Insurance Company	LTC-96 AZ 9/96	3/21/1997			Individual	COMP-TQ		AZ	13%	13%	7/31/2008	
John Hancock Life Insurance Company	LTC-96CL AZ 9/96	3/21/1997			Individual	COMP-TQ		AZ	13%	13%	7/31/2008	
John Hancock Life Insurance Company	LTC-96 9/96	3/17/1997			Individual	COMP-TQ		CO	13%			
John Hancock Life Insurance Company	LTC-96CL 9/96	3/17/1997			Individual	COMP-TQ		CO	13%			
John Hancock Life Insurance Company	LTC-96 CT 3/01	4/11/2002			Individual	COMP-TQ		CT	13%			

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John Hancock Life Insurance Company	LTC-96CT 9/96	2/21/1997			Individual	COMP-TQ		CT	13%			
John Hancock Life Insurance Company	LTC-96RWJ CT 1/97	2/25/1998			Individual	COMP-TQ		CT	13%			
John Hancock Life Insurance Company	LTC-96RWJ CT 3/01	4/11/2002			Individual	COMP-TQ		CT	13%			
John Hancock Life Insurance Company	LTC2000 DC 4/00	1/10/2001			Individual	COMP-TQ		DC	13%			
John Hancock Life Insurance Company	LTC-96 9/96	1/1/1997			Individual	COMP-TQ		DC	13%			
John Hancock Life Insurance Company	LTC-96CL 9/96	1/1/1997			Individual	COMP-TQ		DC	13%			
John Hancock Life Insurance Company	LTC2000 DE 4/00	1/10/2001			Individual	COMP-TQ		DE	13%			
John Hancock Life Insurance Company	LTC-96 DE 9/96	2/21/1997			Individual	COMP-TQ		DE	13%			
John Hancock Life Insurance Company	LTC-96CL DE 9/96	2/21/1997			Individual	COMP-TQ		DE	13%			
John Hancock Life Insurance Company	LTC2000 FL 4/00	1/10/2001			Individual	COMP-TQ		FL	13%			
John Hancock Life Insurance Company	LTC-96 FL 1/97	6/27/1997			Individual	COMP-TQ		FL	13%			
John Hancock Life Insurance Company	LTC-96CL FL 3/97	6/17/1997			Individual	COMP-TQ		FL	13%			
John Hancock Life Insurance Company	LTC2000 GA 4/00	1/10/2001			Individual	COMP-TQ		GA	13%			

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John Hancock Life Insurance Company	LTC-96 GA 9/96	3/21/1997			Individual	COMP-TQ		GA	13%			
John Hancock Life Insurance Company	LTC-96CL GA 9/96	3/21/1997			Individual	COMP-TQ		GA	13%			
John Hancock Life Insurance Company	LTC-96 HI 9/96	3/21/1997			Individual	COMP-TQ		HI	13%			
John Hancock Life Insurance Company	LTC-96CL HI 9/96	3/21/1997			Individual	COMP-TQ		HI	13%			
John Hancock Life Insurance Company	LTC2000 IA 4/00	1/10/2001			Individual	COMP-TQ		IA	13%			
John Hancock Life Insurance Company	LTC-96 IA 9/96	2/21/1997			Individual	COMP-TQ		IA	13%			
John Hancock Life Insurance Company	LTC-96CL IA 9/96	2/21/1997			Individual	COMP-TQ		IA	13%			
John Hancock Life Insurance Company	LTC-96 ID 4/99	4/24/2000			Individual	COMP-TQ		ID	13%			
John Hancock Life Insurance Company	LTC-96 ID 7/97	12/19/1997			Individual	COMP-TQ		ID	13%			
John Hancock Life Insurance Company	LTC2000 IL 4/00	1/10/2001			Individual	COMP-TQ		IL	13%		13% 7/2/2008	
John Hancock Life Insurance Company	LTC-96 IL 9/96	1/1/1997			Individual	COMP-TQ		IL	13%		13% 7/2/2008	
John Hancock Life Insurance Company	LTC-96CL IL 9/96	1/1/1997			Individual	COMP-TQ		IL	13%		13% 7/2/2008	
John Hancock Life Insurance Company	LTC2000 IN 4/00	1/10/2001			Individual	COMP-TQ		IN	13%			

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John Hancock Life Insurance Company	LTC-96 IN 9/96	1/27/1997			Individual	COMP-TQ		IN	13%			
John Hancock Life Insurance Company	LTC-96CL IN 9/96	1/27/1997			Individual	COMP-TQ		IN	13%			
John Hancock Life Insurance Company	LTC-98RWJ IN 4/98	5/29/1998			Individual	COMP-TQ		IN	13%			
John Hancock Life Insurance Company	LTC2000 KS 4/00	1/10/2001			Individual	COMP-TQ		KS	13%			
John Hancock Life Insurance Company	LTC-96 KS 9/96	2/21/1997			Individual	COMP-TQ		KS	13%			
John Hancock Life Insurance Company	LTC2000 KY 4/00	1/10/2001			Individual	COMP-TQ		KY	13%			
John Hancock Life Insurance Company	LTC-96 KY 9/96	1/1/1997			Individual	COMP-TQ		KY	13%			
John Hancock Life Insurance Company	LTC-96CL KY 9/96	1/1/1997			Individual	COMP-TQ		KY	13%			
John Hancock Life Insurance Company	LTC2000 LA 4/00	1/10/2001			Individual	COMP-TQ		LA	13%			
John Hancock Life Insurance Company	LTC-96 LA 9/96	3/21/1997			Individual	COMP-TQ		LA	13%			
John Hancock Life Insurance Company	LTC-96CL LA 9/96	2/15/1997			Individual	COMP-TQ		LA	13%			
John Hancock Life Insurance Company	LTC-2000 MA 4/00	1/10/2001			Individual	COMP-TQ		MA	13%			
John Hancock Life Insurance Company	LTC-96 MA 10/96	2/15/1997			Individual	COMP-TQ		MA	13%			

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John Hancock Life Insurance Company	LTC-96CL MA 10/96	2/15/1997			Individual	COMP-TQ		MA	13%			
John Hancock Life Insurance Company	LTC-99 MA 9/99	1/1/2000			Individual	COMP-TQ		MA	13%			
John Hancock Life Insurance Company	LTC2000 MD 4/00	1/10/2001			Individual	COMP-TQ		MD	13%			
John Hancock Life Insurance Company	LTC-96 MD 3/97	5/8/1997			Individual	COMP-TQ		MD	13%			
John Hancock Life Insurance Company	LTC-96 MD 9/96	1/27/1997			Individual	COMP-TQ		MD	13%			
John Hancock Life Insurance Company	LTC-96CL MD 3/97	1/27/1997			Individual	COMP-TQ		MD	13%			
John Hancock Life Insurance Company	LTC-96CL MD 9/96	2/12/1997			Individual	COMP-TQ		MD	13%			
John Hancock Life Insurance Company	LTC2000 ME 4/00	1/10/2001			Individual	COMP-TQ		ME	13%			
John Hancock Life Insurance Company	LTC-96 ME 9/96	1/27/1997			Individual	COMP-TQ		ME	13%			
John Hancock Life Insurance Company	LTC-96CL ME 9/96	1/27/1997			Individual	COMP-TQ		ME	13%			
John Hancock Life Insurance Company	LTC2000 MI 4/00	1/10/2001			Individual	COMP-TQ		MI	13%		13% 7/23/2008	
John Hancock Life Insurance Company	LTC-96 9/96	1/1/1997			Individual	COMP-TQ		MI	13%		13% 7/23/2008	
John Hancock Life Insurance Company	LTC-96CL 9/96	1/1/1997			Individual	COMP-TQ		MI	13%		13% 7/23/2008	

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John Hancock Life Insurance Company	LTC -96 MN 9/97	3/2/1998			Individual	COMP-TQ		MN	13%			
John Hancock Life Insurance Company	LTC2000 MN 4/00	1/10/2001			Individual	COMP-TQ		MN	13%			
John Hancock Life Insurance Company	LTC2000 MO 4/00	1/10/2001			Individual	COMP-TQ		MO	13%		13% 7/14/2008	
John Hancock Life Insurance Company	LTC-96 MO 9/96	12/17/1996			Individual	COMP-TQ		MO	13%		13% 7/14/2008	
John Hancock Life Insurance Company	LTC-96CL MO 9/96	12/17/1996			Individual	COMP-TQ		MO	13%		13% 7/14/2008	
John Hancock Life Insurance Company	LTC2000 MS 4/00	1/10/2001			Individual	COMP-TQ		MS	13%			
John Hancock Life Insurance Company	LTC-96 MS 9/96	1/1/1997			Individual	COMP-TQ		MS	13%			
John Hancock Life Insurance Company	LTC-96CL MS 9/96	1/1/1997			Individual	COMP-TQ		MS	13%			
John Hancock Life Insurance Company	LTC-96 MT 9/96	3/21/1997			Individual	COMP-TQ		MT	13%			
John Hancock Life Insurance Company	LTC-96CL MT 9/96	3/21/1997			Individual	COMP-TQ		MT	13%			
John Hancock Life Insurance Company	LTC2000 NC 4/00	1/10/2001			Individual	COMP-TQ		NC	13%		13% 8/13/2008	
John Hancock Life Insurance Company	LTC-96 NC 9/96	7/15/1997			Individual	COMP-TQ		NC	13%		13% 8/13/2008	
John Hancock Life Insurance Company	LTC-96CL NC 9/96	7/15/1997			Individual	COMP-TQ		NC	13%		13% 8/13/2008	

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John Hancock Life Insurance Company	LTC-96 ND 7/97	3/3/1999			Individual	COMP-TQ		ND	13%	13%	7/21/2008	
John Hancock Life Insurance Company	LTC2000 NE 4/00	1/10/2001			Individual	COMP-TQ		NE	13%			
John Hancock Life Insurance Company	LTC-96 9/96	1/1/1997			Individual	COMP-TQ		NE	13%			
John Hancock Life Insurance Company	LTC-96CL 9/96	1/1/1997			Individual	COMP-TQ		NE	13%			
John Hancock Life Insurance Company	LTC2000 NH 4/00	1/10/2001			Individual	COMP-TQ		NH	13%			
John Hancock Life Insurance Company	LTC-96 NH 9/96	2/12/1997			Individual	COMP-TQ		NH	13%			
John Hancock Life Insurance Company	LTC-96CL NH 9/96	2/12/1997			Individual	COMP-TQ		NH	13%			
John Hancock Life Insurance Company	LTC2000 NJ 4/00	1/10/2001			Individual	COMP-TQ		NJ	13%			
John Hancock Life Insurance Company	LTC-96 NJ 9/96	1/27/1997			Individual	COMP-TQ		NJ	13%			
John Hancock Life Insurance Company	LTC-96CL NJ 9/96	1/27/1997			Individual	COMP-TQ		NJ	13%			
John Hancock Life Insurance Company	LTC2000 NM 4/00	1/10/2001			Individual	COMP-TQ		NM	13%			
John Hancock Life Insurance Company	LTC-96 NM 9/96	5/6/1997			Individual	COMP-TQ		NM	13%			
John Hancock Life Insurance Company	LTC-96CL NM 9/96	5/6/1997			Individual	COMP-TQ		NM	13%			

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John Hancock Life Insurance Company	LTC2000 4/00	1/10/2001			Individual	COMP-TQ		NV		13%		
John Hancock Life Insurance Company	LTC-96 9/96	1/1/1997			Individual	COMP-TQ		NV		13%		
John Hancock Life Insurance Company	LTC-96CL 9/96	1/1/1997			Individual	COMP-TQ		NV		13%		
John Hancock Life Insurance Company	LTC-96 NY 5/01	7/5/2001			Individual	COMP-TQ		NY		13%		
John Hancock Life Insurance Company	LTC-96 NY 9/96	1/27/1997			Individual	COMP-TQ		NY		13%		
John Hancock Life Insurance Company	LTC-96RWJ2 NY 4/99	7/5/2001			Individual	COMP-TQ		NY		13%		
John Hancock Life Insurance Company	LTC-96RWJ2 NY 9/97	4/7/1998			Individual	COMP-TQ		NY		13%		
John Hancock Life Insurance Company	LTC-96RWJ3 NY 4/99	7/5/2001			Individual	COMP-TQ		NY		13%		
John Hancock Life Insurance Company	LTC-96RWJ3 NY 9/97	4/7/1998			Individual	COMP-TQ		NY		13%		
John Hancock Life Insurance Company	LTC-CL NY 9/96	1/27/1997			Individual	COMP-TQ		NY		13%		
John Hancock Life Insurance Company	LTC2000 OH 4/00	1/10/2001			Individual	COMP-TQ		OH		13%		
John Hancock Life Insurance Company	LTC-96 OH 9/96	1/1/1997			Individual	COMP-TQ		OH		13%		
John Hancock Life Insurance Company	LTC-96CL OH 9/96	1/1/1997			Individual	COMP-TQ		OH		13%		

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John Hancock Life Insurance Company	LTC2000 OK 4/00	1/10/2001			Individual	COMP-TQ		OK	13%			
John Hancock Life Insurance Company	LTC-96 OK 9/96	9/5/1997			Individual	COMP-TQ		OK	13%			
John Hancock Life Insurance Company	LTC-96 OK 9/96	1/1/1997			Individual	COMP-TQ		OK	13%			
John Hancock Life Insurance Company	LTC-96CL OK 9/96	1/1/1997			Individual	COMP-TQ		OK	13%			
John Hancock Life Insurance Company	LTC2000 OR 4/00	1/10/2001			Individual	COMP-TQ		OR	13%			
John Hancock Life Insurance Company	LTC-96 OR 4/99	4/24/2000			Individual	COMP-TQ		OR	13%			
John Hancock Life Insurance Company	LTC-96 OR 9/96	1/1/1997			Individual	COMP-TQ		OR	13%			
John Hancock Life Insurance Company	LTC-96CL OR 9/96	1/1/1997			Individual	COMP-TQ		OR	13%			
John Hancock Life Insurance Company	LTC2000 PA 4/00	1/10/2001			Individual	COMP-TQ		PA	13%		13% 8/1/2008	
John Hancock Life Insurance Company	LTC-96 PA 6/98	5/3/1999			Individual	COMP-TQ		PA	13%		13% 8/1/2008	
John Hancock Life Insurance Company	LTC-96 PA 9/96	1/27/1997			Individual	COMP-TQ		PA	13%		13% 8/1/2008	
John Hancock Life Insurance Company	LTC-96CL PA 6/98	5/3/1999			Individual	COMP-TQ		PA	13%		13% 8/1/2008	
John Hancock Life Insurance Company	LTC-96CL PA 9/96	1/27/1997			Individual	COMP-TQ		PA	13%		13% 8/1/2008	

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John Hancock Life Insurance Company	LTC-98FR PA 6/98	5/3/1999			Individual	COMP-TQ		PA	13%	13%	8/1/2008	
John Hancock Life Insurance Company	NH-99FR PA 4/99	5/16/2001			Individual	COMP-TQ		PA	13%	13%	8/1/2008	
John Hancock Life Insurance Company	LTC2000 RI 4/00	1/10/2001			Individual	COMP-TQ		RI	13%			
John Hancock Life Insurance Company	LTC-96 RI 7/99	7/1/1999			Individual	COMP-TQ		RI	13%			
John Hancock Life Insurance Company	LTC-96 RI 9/96	1/1/1997			Individual	COMP-TQ		RI	13%			
John Hancock Life Insurance Company	LTC-96CL RI 9/96	1/1/1997			Individual	COMP-TQ		RI	13%			
John Hancock Life Insurance Company	LTC2000 SC 4/00	1/10/2001			Individual	COMP-TQ		SC	13%			
John Hancock Life Insurance Company	LTC-96 SC 9/96	5/2/1997			Individual	COMP-TQ		SC	13%			
John Hancock Life Insurance Company	LTC-96CL SC 9/96	5/2/1997			Individual	COMP-TQ		SC	13%			
John Hancock Life Insurance Company	LTC-96 SD 9/96	1/1/1997			Individual	COMP-TQ		SD	13%			
John Hancock Life Insurance Company	LTC-96CL SD 9/96	1/1/1997			Individual	COMP-TQ		SD	13%			
John Hancock Life Insurance Company	LTC2000 TN 4/00	1/10/2001			Individual	COMP-TQ		TN	13%			
John Hancock Life Insurance Company	LTC-96 TN 9/96	11/20/1996			Individual	COMP-TQ		TN	13%			

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<i>Company Name</i>	<i>Policy Form</i>	<i>Date Sold</i>	<i>Company From Which Policy Form Was Acquired</i>	<i>Date Acquired</i>	<i>Policy Type</i>	<i>Policy Category</i>	<i>Sold In California</i>	<i>Sold In Other States</i>	<i>Rate Increase Requested</i>	<i>Rate Increased Approved</i>	<i>Date Rate Increase Approved</i>	<i>Date Increased Was Issued To Policy Holders</i>
John Hancock Life Insurance Company	LTC-96CL TN 9/96	11/20/1996			Individual	COMP-TQ		TN	13%			
John Hancock Life Insurance Company	LTC2000 TX 4/00	1/10/2001			Individual	COMP-TQ		TX	11%			
John Hancock Life Insurance Company	LTC-96 TX 4/99	4/24/2000			Individual	COMP-TQ		TX	11%			
John Hancock Life Insurance Company	LTC-96 TX 9/96	6/19/1997			Individual	COMP-TQ		TX	11%			
John Hancock Life Insurance Company	LTC2000 4/00	1/10/2001			Individual	COMP-TQ		UT	13%			
John Hancock Life Insurance Company	LTC-96 9/96	3/21/1997			Individual	COMP-TQ		UT	13%			
John Hancock Life Insurance Company	LTC-96 UT 5/97	5/29/1997			Individual	COMP-TQ		UT	13%			
John Hancock Life Insurance Company	LTC-96CL 9/96	1/24/1997			Individual	COMP-TQ		UT	13%			
John Hancock Life Insurance Company	LTC-96CL UT 5/97	5/29/1997			Individual	COMP-TQ		UT	13%			
John Hancock Life Insurance Company	LTC2000 VA 4/00	1/10/2001			Individual	COMP-TQ		VA	13%			
John Hancock Life Insurance Company	LTC-96CL VA 9/96	3/21/1997			Individual	COMP-TQ		VA	13%			
John Hancock Life Insurance Company	LTC-96VA 9/96	3/21/1997			Individual	COMP-TQ		VA	13%			
John Hancock Life Insurance Company	LTC2000 VT 4/00	1/10/2001			Individual	COMP-TQ		VT	13%			

*Nationwide Premium Rate Increase History Section - Companies Offering New Business In California*

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John Hancock Life Insurance Company	LTC-96 9/96	12/9/1997			Individual	COMP-TQ		VT	13%			
John Hancock Life Insurance Company	LTC-96CL 9/96	12/9/1997			Individual	COMP-TQ		VT	13%			
John Hancock Life Insurance Company	LTC2000 WA 4/00	1/10/2001			Individual	COMP-TQ		WA	13%			
John Hancock Life Insurance Company	LTC-96 WA 9/96	7/1/1997			Individual	COMP-TQ		WA	13%			
John Hancock Life Insurance Company	LTC-96CL WA 9/96	5/23/1997			Individual	COMP-TQ		WA	13%			
John Hancock Life Insurance Company	LTC-98 WA 2/98	1/1/2000			Individual	COMP-TQ		WA	13%			
John Hancock Life Insurance Company	LTC2000 WI 4/00	1/10/2001			Individual	COMP-TQ		WI	13%			
John Hancock Life Insurance Company	LTC-96 WI 9/96	8/28/1997			Individual	COMP-TQ		WI	13%			
John Hancock Life Insurance Company	LTC-96 9/96	2/25/1997			Individual	COMP-TQ		WV	13%			
John Hancock Life Insurance Company	LTC-96CL 9/96	2/25/1997			Individual	COMP-TQ		WV	13%			
John Hancock Life Insurance Company	LTC2000 4/00	1/10/2001			Individual	COMP-TQ		WY	13%		13% 7/8/2008	
John Hancock Life Insurance Company	LTC-96 WY 9/96	1/1/1997			Individual	COMP-TQ		WY	13%		13% 7/8/2008	
John Hancock Life Insurance Company	LTC-96CL WY 9/96	1/1/1997			Individual	COMP-TQ		WY	13%		13% 7/8/2008	

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John Hancock Life Insurance Company	CAP-TQ 12/00	9/16/2001			Individual	COMP-TQ	CA			13%		
John Hancock Life Insurance Company	LTC-96 CA 9/96	1/1/1997			Individual	COMP-TQ	CA			13%		
John Hancock Life Insurance Company	LTC-TQ CA 12/00	8/14/2001			Individual	COMP-TQ	CA			13%		
John Hancock Life Insurance Company	LTC-TQ CA 3/98	8/31/1998			Individual	COMP-TQ	CA			13%		
John Hancock Life Insurance Company	NH-91	7/8/1991			Individual	NHR-NTQ		AK		13%		13% 7/8/2008
John Hancock Life Insurance Company	NH-94	1/24/1994			Individual	NHR-NTQ		AK		13%		13% 7/8/2008
John Hancock Life Insurance Company	NH-91	10/17/1991			Individual	NHR-NTQ		AL		13%		13% 6/3/2008
John Hancock Life Insurance Company	NH-94	1/18/1994			Individual	NHR-NTQ		AL		13%		13% 6/3/2008
John Hancock Life Insurance Company	NH-91	10/26/1991			Individual	NHR-NTQ		AR		13%		13% 6/11/2008
John Hancock Life Insurance Company	NH-94 AR	7/5/1994			Individual	NHR-NTQ		AR		13%		13% 6/11/2008
John Hancock Life Insurance Company	NH-91	12/20/1991			Individual	NHR-NTQ		AZ		13%		13% 7/31/2008
John Hancock Life Insurance Company	NH-94	7/9/1994			Individual	NHR-NTQ		AZ		13%		13% 7/31/2008
John Hancock Life Insurance Company	NH-94	2/16/1994			Individual	NHR-NTQ		CO		13%		

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John Hancock Life Insurance Company	NH-CO-91	9/5/1991			Individual	NHR-NTQ		CO	13%			
John Hancock Life Insurance Company	NH-94 CT	1/18/1994			Individual	NHR-NTQ		CT	13%			
John Hancock Life Insurance Company	NH-94 CT 9/94	9/30/1994			Individual	NHR-NTQ		CT	13%			
John Hancock Life Insurance Company	NH-CT-91	10/17/1991			Individual	NHR-NTQ		CT	13%			
John Hancock Life Insurance Company	NH-91	9/6/1991			Individual	NHR-NTQ		DC	13%			
John Hancock Life Insurance Company	NH-94	11/25/1993			Individual	NHR-NTQ		DC	13%			
John Hancock Life Insurance Company	NH-94DE	10/4/1993			Individual	NHR-NTQ		DE	13%			
John Hancock Life Insurance Company	NH-DE-91	8/23/1991			Individual	NHR-NTQ		DE	13%			
John Hancock Life Insurance Company	NH-DE-91*	4/1/1993			Individual	NHR-NTQ		DE	13%			
John Hancock Life Insurance Company	NH-FL-91 annual indexed inf available 7/28/93	10/17/1991			Individual	NHR-NTQ		FL	13%			
John Hancock Life Insurance Company	NH-NB-FL-91	6/1/1993			Individual	NHR-NTQ		FL	13%			
John Hancock Life Insurance Company	NH-94 GA	10/12/1994			Individual	NHR-NTQ		GA	13%			

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John Hancock Life Insurance Company	NH-GA-91 B,C,F	10/10/1991			Individual	NHR-NTQ		GA	13%			
John Hancock Life Insurance Company	NH-94 HI	10/9/1991			Individual	NHR-NTQ		HI	13%			
John Hancock Life Insurance Company	NH-HA-91	10/9/1991			Individual	NHR-NTQ		HI	13%			
John Hancock Life Insurance Company	NH-94 IA	1/18/1994			Individual	NHR-NTQ		IA	13%			
John Hancock Life Insurance Company	NH-94 IA 6/95	4/8/1994			Individual	NHR-NTQ		IA	13%			
John Hancock Life Insurance Company	NH-IA-91	10/30/1991			Individual	NHR-NTQ		IA	13%			
John Hancock Life Insurance Company	NH-94 IL	9/30/1993			Individual	NHR-NTQ		IL	13%		13% 7/2/2008	
John Hancock Life Insurance Company	NH-IL-91	8/22/1991			Individual	NHR-NTQ		IL	13%		13% 7/2/2008	
John Hancock Life Insurance Company	NH-91	9/27/1991			Individual	NHR-NTQ		IN	13%			
John Hancock Life Insurance Company	NH-IN-91	4/7/1993			Individual	NHR-NTQ		IN	13%			
John Hancock Life Insurance Company	NH-KS-91	2/26/1992			Individual	NHR-NTQ		KS	13%			
John Hancock Life Insurance Company	NH-91	7/16/1991			Individual	NHR-NTQ		KY	13%			
John Hancock Life Insurance Company	NH-94 KY	1/18/1994			Individual	NHR-NTQ		KY	13%			

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John Hancock Life Insurance Company	NH-91	7/16/1991			Individual	NHR-NTQ		LA	13%			
John Hancock Life Insurance Company	NH-94	1/18/1994			Individual	NHR-NTQ		LA	13%			
John Hancock Life Insurance Company	NH-94-MD	11/29/1994			Individual	NHR-NTQ		MD	13%			
John Hancock Life Insurance Company	NH-MD-91	10/18/1991			Individual	NHR-NTQ		MD	13%			
John Hancock Life Insurance Company	NH-MD-91-2	10/1/1993			Individual	NHR-NTQ		MD	13%			
John Hancock Life Insurance Company	NH-ME-91	3/3/1992			Individual	NHR-NTQ		ME	13%			
John Hancock Life Insurance Company	NH-94	1/18/1994			Individual	NHR-NTQ		MO	13%		13% 7/14/2008	
John Hancock Life Insurance Company	NH-MO-91	7/24/1991			Individual	NHR-NTQ		MO	13%		13% 7/14/2008	
John Hancock Life Insurance Company	NH-94 MS	1/18/1994			Individual	NHR-NTQ		MS	13%			
John Hancock Life Insurance Company	NH-MS-91	8/6/1991			Individual	NHR-NTQ		MS	13%			
John Hancock Life Insurance Company	NH-91	12/19/1991			Individual	NHR-NTQ		MT	13%			
John Hancock Life Insurance Company	NH-94 MT	1/18/1994			Individual	NHR-NTQ		MT	13%			
John Hancock Life Insurance Company	NH-94 NC	1/11/1994			Individual	NHR-NTQ		NC	13%		13% 8/13/2008	

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John Hancock Life Insurance Company	NH-NC-91	11/15/1991			Individual	NHR-NTQ		NC	13%	13%	8/13/2008	
John Hancock Life Insurance Company	NH-NC-91 6/93	7/30/1993			Individual	NHR-NTQ		NC	13%	13%	8/13/2008	
John Hancock Life Insurance Company	NH-NC-92 5/93	7/27/1993			Individual	NHR-NTQ		NC	13%	13%	8/13/2008	
John Hancock Life Insurance Company	NH-ND-91	12/23/1991			Individual	NHR-NTQ		ND	13%	13%	7/21/2008	
John Hancock Life Insurance Company	NH-94	1/18/1994			Individual	NHR-NTQ		NE	13%			
John Hancock Life Insurance Company	NH-NE-91	11/15/1991			Individual	NHR-NTQ		NE	13%			
John Hancock Life Insurance Company	NH-NH-91	9/16/1991			Individual	NHR-NTQ		NH	13%			
John Hancock Life Insurance Company	NH-94 NM	1/18/1994			Individual	NHR-NTQ		NM	13%			
John Hancock Life Insurance Company	NH-NM-91	9/5/1991			Individual	NHR-NTQ		NM	13%			
John Hancock Life Insurance Company	NH-91	7/16/1991			Individual	NHR-NTQ		NV	13%			
John Hancock Life Insurance Company	NH-94	1/18/1994			Individual	NHR-NTQ		NV	13%			
John Hancock Life Insurance Company	NH-94 NY	2/24/1994			Individual	NHR-NTQ		NY	13%			
John Hancock Life Insurance Company	NH-NY-91	12/23/1991			Individual	NHR-NTQ		NY	13%			

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John Hancock Life Insurance Company	NH-94 OH	1/18/1994			Individual	NHR-NTQ		OH	13%			
John Hancock Life Insurance Company	NH-94 OH 12/94	6/5/1995			Individual	NHR-NTQ		OH	13%			
John Hancock Life Insurance Company	NH-OH-91	9/12/1991			Individual	NHR-NTQ		OH	13%			
John Hancock Life Insurance Company	NH-94OK	1/18/1994			Individual	NHR-NTQ		OK	13%			
John Hancock Life Insurance Company	NH-OK-91	8/28/1991			Individual	NHR-NTQ		OK	13%			
John Hancock Life Insurance Company	NH-OK-91-2	7/16/1993			Individual	NHR-NTQ		OK	13%			
John Hancock Life Insurance Company	NH-94 PA	6/22/1994			Individual	NHR-NTQ		PA	13%		13% 8/1/2008	
John Hancock Life Insurance Company	NH-94 PA 2/95	2/8/1995			Individual	NHR-NTQ		PA	13%		13% 8/1/2008	
John Hancock Life Insurance Company	NH-94 PA 2/95	2/28/1995			Individual	NHR-NTQ		PA	13%		13% 8/1/2008	
John Hancock Life Insurance Company	NH-PA-91	10/23/1991			Individual	NHR-NTQ		PA	13%		13% 8/1/2008	
John Hancock Life Insurance Company	NH-94 SC	4/3/1995			Individual	NHR-NTQ		SC	13%			
John Hancock Life Insurance Company	NH-SC-91B,C,F	11/27/1991			Individual	NHR-NTQ		SC	13%			
John Hancock Life Insurance Company	NH-94 SD	1/18/1994			Individual	NHR-NTQ		SD	13%			

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John Hancock Life Insurance Company	NH-SD-91	1/23/1992			Individual	NHR-NTQ		SD		13%		
John Hancock Life Insurance Company	NH-94 TN	10/7/1993			Individual	NHR-NTQ		TN		13%		
John Hancock Life Insurance Company	NH-TN-91	8/28/1991			Individual	NHR-NTQ		TN		13%		
John Hancock Life Insurance Company	NH-94 TX	5/17/1997			Individual	NHR-NTQ		TX		11%		
John Hancock Life Insurance Company	NH-TX-91	9/3/1991			Individual	NHR-NTQ		TX		11%		
John Hancock Life Insurance Company	NH-TX-91-2	9/1/1992			Individual	NHR-NTQ		TX		11%		
John Hancock Life Insurance Company	NH-91	12/11/1991			Individual	NHR-NTQ		UT		13%		
John Hancock Life Insurance Company	NH-91 + UT Page	1/16/1993			Individual	NHR-NTQ		UT		13%		
John Hancock Life Insurance Company	NH-94	1/18/1994			Individual	NHR-NTQ		UT		13%		
John Hancock Life Insurance Company	NH-94 VA	1/18/1994			Individual	NHR-NTQ		VA		13%		
John Hancock Life Insurance Company	NH-VA-91	10/3/1991			Individual	NHR-NTQ		VA		13%		
John Hancock Life Insurance Company	NH-91	11/26/1991			Individual	NHR-NTQ		VT		13%		
John Hancock Life Insurance Company	NH-94 VT	1/18/1994			Individual	NHR-NTQ		VT		13%		

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John Hancock Life Insurance Company	NH-94 WA	6/30/1994			Individual	NHR-NTQ		WA	13%			
John Hancock Life Insurance Company	NH-94 WA 12/95	9/14/1994			Individual	NHR-NTQ		WA	13%			
John Hancock Life Insurance Company	NH-WA-91	10/10/1991			Individual	NHR-NTQ		WA	13%			
John Hancock Life Insurance Company	NH-94 WI	4/25/1994			Individual	NHR-NTQ		WI	13%			
John Hancock Life Insurance Company	NH-WI-91	10/14/1991			Individual	NHR-NTQ		WI	13%			
John Hancock Life Insurance Company	NH-91	1/10/1992			Individual	NHR-NTQ		WV	13%			
John Hancock Life Insurance Company	NH-94	1/18/1994			Individual	NHR-NTQ		WV	13%			
John Hancock Life Insurance Company	NH-91	8/5/1991			Individual	NHR-NTQ		WY	13%		13% 7/8/2008	
John Hancock Life Insurance Company	NH-94	1/18/1994			Individual	NHR-NTQ		WY	13%		13% 7/8/2008	
John Hancock Life Insurance Company	NH-WY-91	8/10/1993			Individual	NHR-NTQ		WY	13%		13% 7/8/2008	
John Hancock Life Insurance Company	NH-94 CARWJ	7/13/1994			Individual	NHR-NTQ	CA		13%			
John Hancock Life Insurance Company	NH-CA-91	9/25/1991			Individual	NHR-NTQ	CA		13%			
John Hancock Life Insurance Company	NH-CA-91-2	2/2/1993			Individual	NHR-NTQ	CA		13%			

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John Hancock Life Insurance Company	NH-CA-93	6/26/1993			Individual	NHR-NTQ	CA		13%			
John Hancock Life Insurance Company	NH-99 4/99	11/1/1999			Individual	NHR-TQ		AK	13%		13% 7/8/2008	
John Hancock Life Insurance Company	NH-99 4/99	11/1/1999			Individual	NHR-TQ		AL	13%		13% 6/3/2008	
John Hancock Life Insurance Company	NH-99 4/99	6/19/2000			Individual	NHR-TQ		AR	13%		13% 6/11/2008	
John Hancock Life Insurance Company	NH-99 AZ 4/99	12/3/1999			Individual	NHR-TQ		AZ	13%		13% 7/31/2008	
John Hancock Life Insurance Company	NH-99 4/99	11/1/1999			Individual	NHR-TQ		CO	13%			
John Hancock Life Insurance Company	NH-99 4/99	11/1/1999			Individual	NHR-TQ		DC	13%			
John Hancock Life Insurance Company	NH-99 DE 4/99	3/27/2000			Individual	NHR-TQ		DE	13%			
John Hancock Life Insurance Company	NH-99 FL 4/99	12/3/1999			Individual	NHR-TQ		FL	13%			
John Hancock Life Insurance Company	NH-99 GA 4/99	7/24/2000			Individual	NHR-TQ		GA	13%			
John Hancock Life Insurance Company	NH-99 HI 4/99	11/1/1999			Individual	NHR-TQ		HI	13%			
John Hancock Life Insurance Company	NH-99 IA 4/99	11/1/1999			Individual	NHR-TQ		IA	13%			
John Hancock Life Insurance Company	NH-99 ID 4/99	4/24/2000			Individual	NHR-TQ		ID	13%			

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John Hancock Life Insurance Company	NH-99 IL 4/99	1/1/2000			Individual	NHR-TQ		IL	13%	13%	7/2/2008	
John Hancock Life Insurance Company	NH-99 IN 4/99	9/18/2000			Individual	NHR-TQ		IN	13%			
John Hancock Life Insurance Company	NH-RWJ99 IN 4/99	9/18/2000			Individual	NHR-TQ		IN	13%			
John Hancock Life Insurance Company	NH-99 KS 4/99	9/18/2000			Individual	NHR-TQ		KS	13%			
John Hancock Life Insurance Company	NH-99 KY 4/99	11/1/1999			Individual	NHR-TQ		KY	13%			
John Hancock Life Insurance Company	NH-99 4/99	11/1/1999			Individual	NHR-TQ		LA	13%			
John Hancock Life Insurance Company	NH-99 MA 9/99	1/1/2000			Individual	NHR-TQ		MA	13%			
John Hancock Life Insurance Company	NH-99 ME 4/99	11/1/1999			Individual	NHR-TQ		ME	13%			
John Hancock Life Insurance Company	NH-99 4/99	11/1/1999			Individual	NHR-TQ		MI	13%		13%	7/23/2008
John Hancock Life Insurance Company	NH-99	11/1/1999			Individual	NHR-TQ		MO	13%		13%	7/14/2008
John Hancock Life Insurance Company	NH-99 MO 4/99	11/1/1999			Individual	NHR-TQ		MS	13%			
John Hancock Life Insurance Company	NH-99 MT 4/99	11/1/1999			Individual	NHR-TQ		MT	13%			
John Hancock Life Insurance Company	NH-99 NC 4/99	11/1/1999			Individual	NHR-TQ		NC	13%		13%	8/13/2008

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John Hancock Life Insurance Company	NH-99 ND 4/99	9/18/2000			Individual	NHR-TQ		ND	13%	13%	7/21/2008	
John Hancock Life Insurance Company	NH-99 NE 4/99	12/3/1999			Individual	NHR-TQ		NE	13%			
John Hancock Life Insurance Company	NH-99 NH 4/99	3/27/2000			Individual	NHR-TQ		NH	13%			
John Hancock Life Insurance Company	NH-99 NM 4/99	1/1/2000			Individual	NHR-TQ		NM	13%			
John Hancock Life Insurance Company	NH-99 4/99	11/1/1999			Individual	NHR-TQ		NV	13%			
John Hancock Life Insurance Company	NH-99 OH 4/99	11/1/1999			Individual	NHR-TQ		OH	13%			
John Hancock Life Insurance Company	NH-99 OK 4/99	11/1/1999			Individual	NHR-TQ		OK	13%			
John Hancock Life Insurance Company	NH-99 PA 4/99	5/16/2001			Individual	NHR-TQ		PA	13%	13%	8/1/2008	
John Hancock Life Insurance Company	NH-99 SC 4/99	3/27/2000			Individual	NHR-TQ		SC	13%			
John Hancock Life Insurance Company	NH-99 SD 4/99	11/1/1999			Individual	NHR-TQ		SD	13%			
John Hancock Life Insurance Company	NH-99 TN 4/99	11/1/1999			Individual	NHR-TQ		TN	13%			
John Hancock Life Insurance Company	NH-99 TX 4/99	6/19/2000			Individual	NHR-TQ		TX	11%			
John Hancock Life Insurance Company	NH-99 4/99	6/19/2000			Individual	NHR-TQ		UT	13%			

*Nationwide Premium Rate Increase History Section - Companies Offering New Business In California*

<i>Company Name</i>	<i>Policy Form</i>	<i>Date Sold</i>	<i>Company From Which Policy Form Was Acquired</i>	<i>Date Acquired</i>	<i>Policy Type</i>	<i>Policy Category</i>	<i>Sold In California</i>	<i>Sold In Other States</i>	<i>Rate Increase Requested</i>	<i>Rate Increased Approved</i>	<i>Date Rate Increase Approved</i>	<i>Date Increased Was Issued To Policy Holders</i>
John Hancock Life Insurance Company	NH-99 VA 4/99	11/1/1999			Individual	NHR-TQ		VA	13%			
John Hancock Life Insurance Company	NH-99 WA 4/99	6/11/2001			Individual	NHR-TQ		WA	13%			
John Hancock Life Insurance Company	NH-99 WI 4/99	2/28/2000			Individual	NHR-TQ		WI	13%			
John Hancock Life Insurance Company	NH-99 4/99	11/1/1999			Individual	NHR-TQ		WV	13%			
John Hancock Life Insurance Company	NH-99 4/99	11/1/1999			Individual	NHR-TQ		WY	13%		13% 7/8/2008	
John Hancock Life Insurance Company	NH-99NTQ CA 4/99	2/28/2000			Individual	NHR-TQ	CA		13%			
John Hancock Life Insurance Company	NH-99TQ CA 4/99	2/28/2000			Individual	NHR-TQ	CA		13%			